



Internet for Nova Scotia Initiative

Key Stakeholder Update
December 4-7, 2018

agenda

1. WHO WE ARE
2. CHALLENGE AHEAD
3. WHERE WE'VE BEEN
4. WHAT WE HEARD
5. WHERE WE GO FROM HERE

develop nova scotia

Build places that attract people and investment to Nova Scotia

placemaking

“Creating or enhancing a community’s assets to improve its overall attractiveness and livability.”
International Economic Development Council



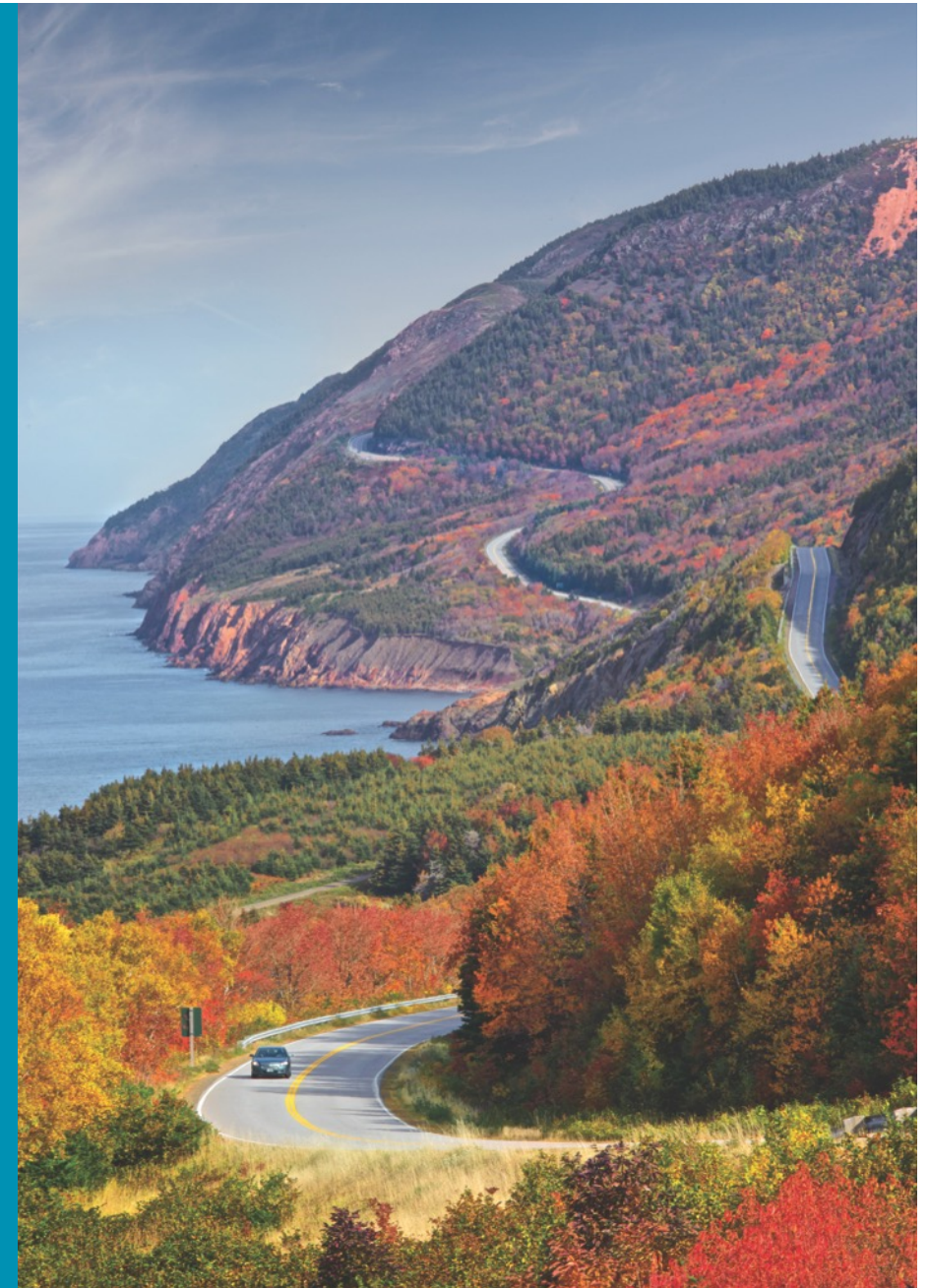
rural internet

strong places are accessible & connected

- work with NS Internet Funding Trust
- build on provincial reports & progress
- develop & execute rural high-speed Internet implementation strategy
- assemble expertise & build local partnerships
- develop competitive process, incentivize private sector ingenuity

challenge ahead

1. high-quality, reliable, high-speed Internet to greater than 95% of rural Nova Scotians
2. spend as little public \$ as possible
3. build a competitive environment
4. do it as quickly as possible
5. manage stakeholders
6. leverage for additional public benefit



focus on outcomes

implementation plan based on following principles:

- >95% rural household coverage for Nova Scotians
- services delivered at minimum speeds of 50/10 Mps for fixed wire & 25/5 Mps for wireless
- ensure solutions include ongoing investment in networks & can evolve to meet new technologies
- ensure accountability for service & quality standards by those delivering Internet service



where we've been

Develop NS team have met with:

- 6 out of 6 rural Regional Economic Networks
- 5 out of 5 proponents for successful CTI (20+) projects
- 90% of all major ISPs, few smaller co's being scheduled
- Community Groups, including I-Valley, NOW Lunenburg
- Many Municipal representatives
- Municipal Affairs, Office of Aboriginal Affairs, NSBI, Tourism NS
- ISED, ACOA & CRTC

General Public / Constituents:

- Communications Plan for general public underway
 - Web site, e-newsletters, dashboard, working with libraries, community centres & others to spread information
- Materials available today
 - 1-page overview for provincial & municipal officials, their assistants & constituency offices (regularly updated)
 - 1-page information sheet for General Public

Conferences / Presentations:

- REN Conference, Digby, Sept. 6
- Economic Development Association AGM, Sept. 10
- Atlantic Chambers of Commerce Meeting, Sept. 11
- AMANS Board Mtg., Sept. 14
- NSFM Internet Session, Oct. 11
- AMANS Annual Conference, Oct. 16-19
- NSFM Annual Conference, Nov. 7
- TIANS 2018 Tourism Summit, Nov 25 – 27

what we heard

a successful *Internet for Nova Scotia Initiative* depends on:

- minimum speed targets & maximum coverage of province
- reliable, high-quality service
- accountability of service providers
- affordable solutions, consistent with urban market pricing
- solutions that can adapt to change & evolving technologies
- access to infrastructure to encourage competition & economic growth
- transparency of process & accountability for public investment
- engagement of communities & ongoing communications
- time to plan, design and build networks

where we're going
competitive process
prequalification
timeline
communications

pre-qualification

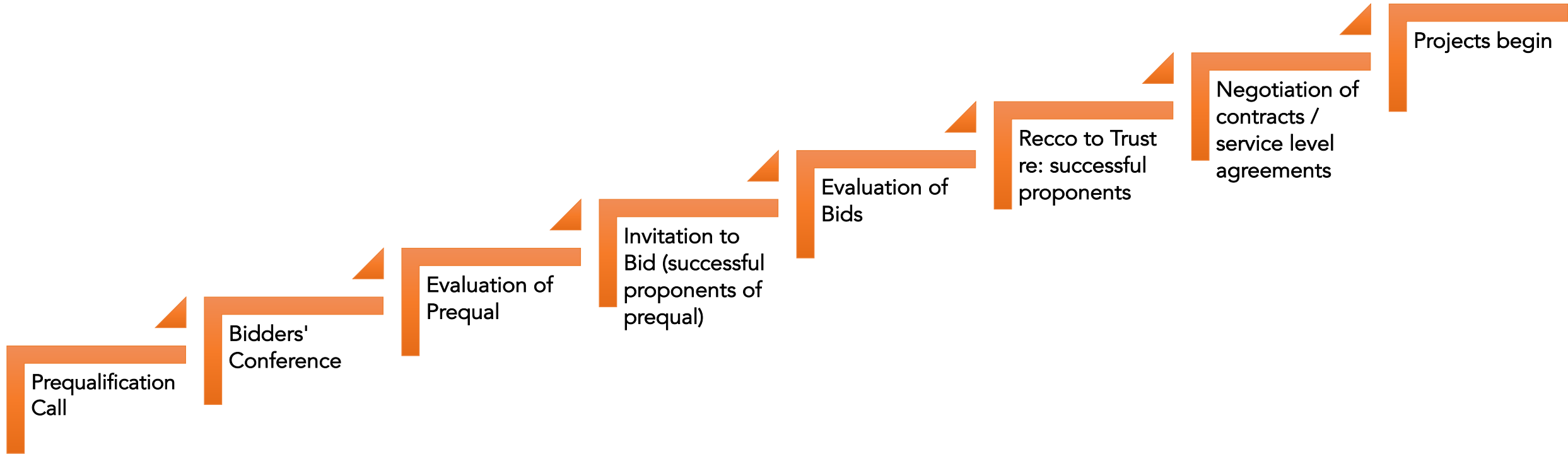
Open to ISPs (including groups who become ISPs), municipalities, First Nations who demonstrate:

Financial Capacity
Human Resources
Experience





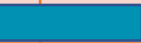








Build
Manage
Grow/Evolve

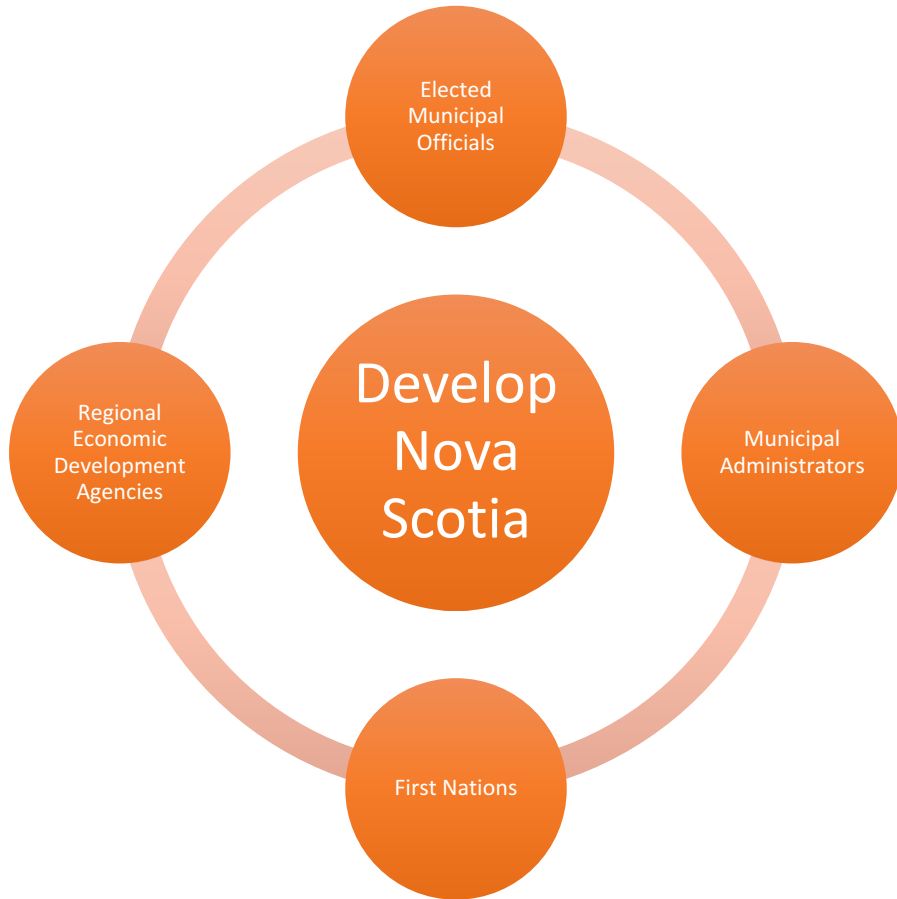
competitive process



estimated timeline

	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020
Prequalification							
Prequalification Evaluation							
Invitation to Bid							
Bid Evaluation							
Proponent Negotiation							
Bid Selection							
Trust Review & Decision							
Contract/SLA Negotiation							
Projects Begin							
CTI Contracts Signed							
CTI Projects Begin							

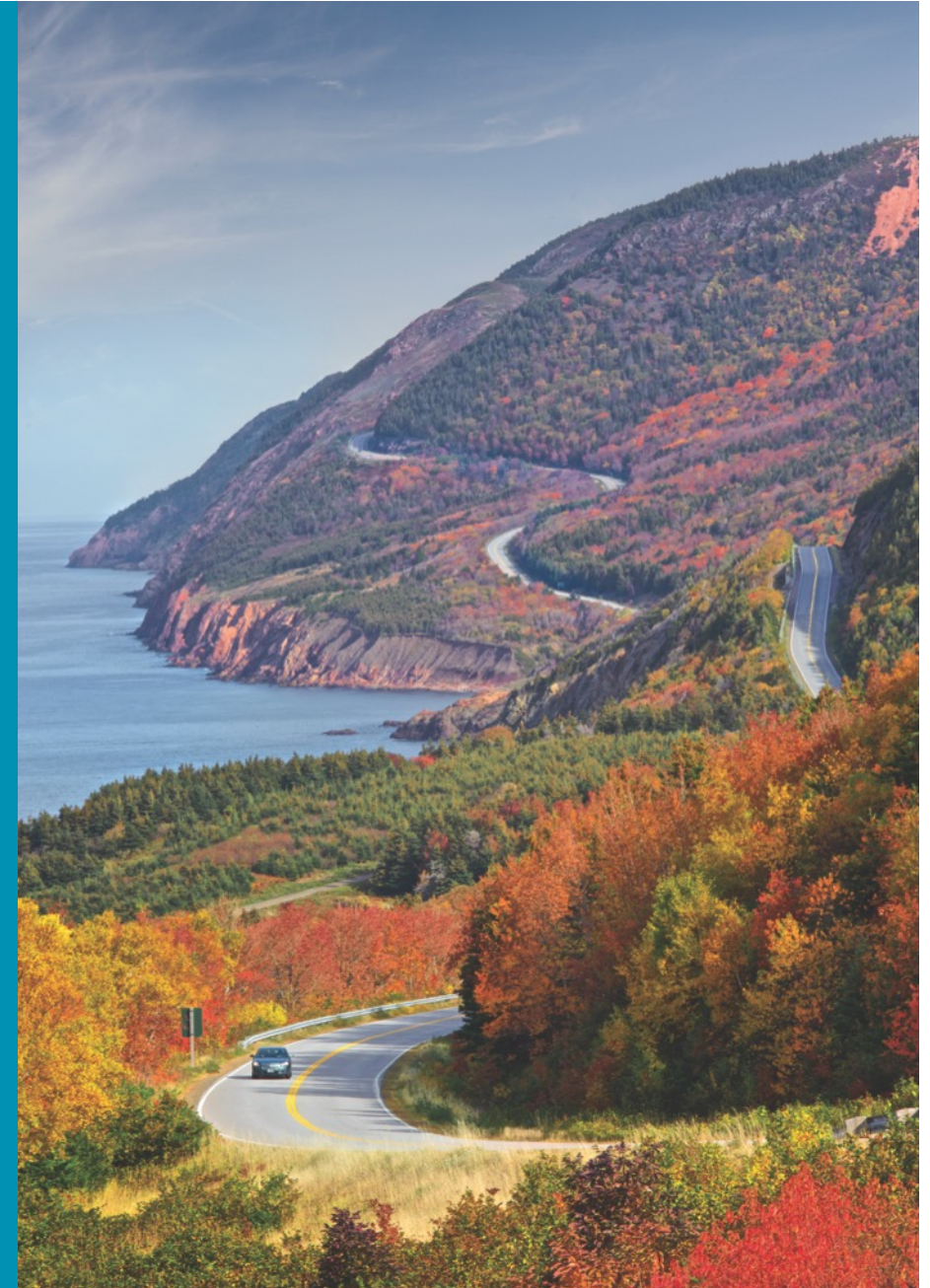
community liaison committee



- 8-10 members
- members selected through boards of relevant organizations (NSFM, AMANS) as well as by Develop Nova Scotia
- opportunity to bring communities' voice to the table
- ongoing mechanism for communications, consultation, & advice
- forum to raise issues of concern related to project activities
- a non-decision making body

key messages

1. it's a provincial plan – no region will be left behind in the planning
2. confident we can reach >95% of rural NS households – 100% not feasible
3. plan is focused on results, not technologies
4. Develop NS will manage proponents to ensure reliable, high-quality service is delivered
5. Develop NS knows where the gaps are in existing infrastructure – their plan will be to cover as close to 100% of gaps as possible
6. if you're starting/planning an Internet-related project, please contact Develop Nova Scotia



QUESTIONS

Develop Nova Scotia
1751 Lower Water Street
Halifax, NS B3J 1S5

info@developns.ca



develop
NOVASCOTIA